

MASTERING COMMERCIAL

A MASTERCLASS IN COMMERCIAL FUNDAMENTALS

Effective commercial management is essential for any project to stay on track. This workshop guides delegates through why effective record keeping is a fundamental requirement of any project.

This is a one day workshop for those involved in the commercial management of projects.

The workshop is ideal for

- Commercial Managers
- Site Agents
- Quantity Surveyors
- Engineers

Delegates are assessed throughout the workshop and produce a plan to improve the record keeping on their projects.

The course is delivered face to face on your premises.

Contact us today for more information or to book your training slot and gain higher performing teams in your business.

Cashflow

Why is cashflow so important, what factors affect cashflow and how can we maximise it.

01

Records - why are they so important?

This section covers where records may be used such as disruption, acceleration, contra-charges, extensions of time and payment applications.

02

Types or records

Here we explore types of records such as diaries and allocation sheets, informal and formal records, and information required with in records.

03

Adjudication

Practical guidance on what it is, when you may use the process and what records your commercial team would need.

04

Improvement plan

A practical exercise for delegates to plan out the next steps for their project and how to improve their project record keeping.

05



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